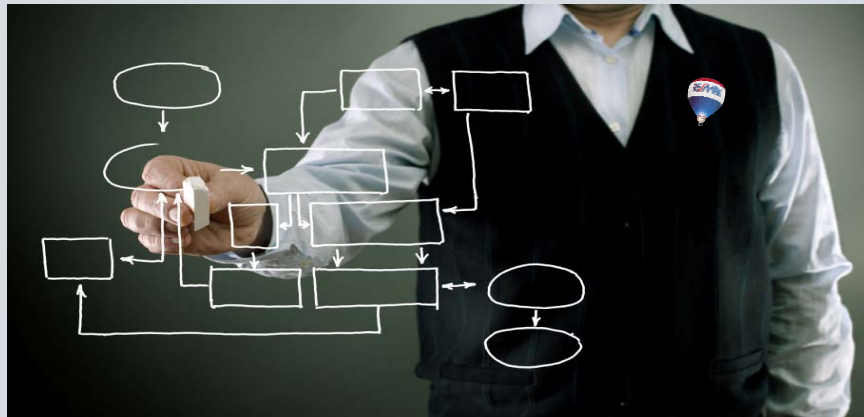


RE/MAX equity group Presents:
Rick DeLuca's
Power Planning 2010 & Beyond



Does this sound familiar?

Some things seem to work sometimes, but I'm not sure what works all the time. I want new ideas that will generate a more consistent source of referral business. I don't mind working hard and paying the price, but I seem to be going in too many directions at the same time!

Why re-invent the wheel? Learn systems from someone who averaged over 200 sales per year for 6 years.

Who should attend?

All RE/MAX equity group REALTORS® but **seating is limited** to the first 300! Register at your branch today!!

March 31, 2010 ~ 9am-12pm

OMSI

1945 SE Water Avenue

Portland, Oregon 97214

Continental Breakfast starting at 8:30

FREE PARKING!



Rick DeLuca Seminars
Rick DeLuca, CRB, CRS, GRI

What's changed more, the market or the consumer?

With so much media attention on the real estate industry in the past two years, the consumer has been easily confused and sometimes even led astray. This program will enable you to have a grasp of precisely what consumers are wanting and how to deal with them in today's turbulent market.

Working harder and getting worse results?

Many agents are working harder today than at any other time of their career. Unfortunately, not always with great results. Learn strategies and systems that are effective in today's market and reduce your work schedule at the same time!

Get the Year off to a fast start!

The fourth and first quarters of the year are the most important quarters – by far! It is imperative to establish momentum early in the year, so this program is loaded with ideas on how to do just that!

How to deal with seller on pricing.

"I'm not going to give it away!" Ever heard that one? The most contentious aspect of selling someone's home is pricing it correctly. There are proven techniques the most successful agents use in pricing listings appropriate to the market. You deserve to know what they are.

Using important data with the seller.

Data, numbers, and statistics, whatever you want to call them – they can be confusing to everyone involved. However, if you know which to use and how to use them everyone benefits!

RE/MAX
equity group, inc.